

# Cookie Season is more fun with family!

Bring the whole family together for  
tons of fun and learning with the  
Girl Scout Cookie Program pin collection!



Girls can earn all 13 pins in the collection—one unique  
pin for every year they participate!



**Scan Here to Learn more.**

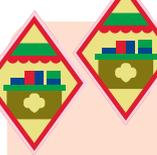
Or visit [girlscouts.org/en/members/for-parents-and-families/cookie-entrepreneur-family-pin.html](https://girlscouts.org/en/members/for-parents-and-families/cookie-entrepreneur-family-pin.html)

See back for next steps



# Next Steps. Take Action Girl Scouts!

Girl Scouts develop business skills as they become cookie entrepreneurs.

Daisy	 <h3>My First Cookie Business</h3> <ol style="list-style-type: none"> <li>1 Learn how to sell cookies and excite customers with a sales pitch and learn how to use the troop's earned cookie money.</li> </ol>	 <h3>Cookie Goal Setter</h3> <ol style="list-style-type: none"> <li>2 Learn to run your own buisness working with your troop to decide how to use the cookie money, set goals, and share those goals with real customers.</li> </ol>	 <h3>Cookie Entrepreneur Family Pin</h3> <ol style="list-style-type: none"> <li>3 Families help Daisies take their first steps to selling cookies.</li> </ol>
	 <h3>My Cookie Customers</h3> <ol style="list-style-type: none"> <li>1 Learn how to get new customers, talk to them about the cookie business, and keep them coming back.</li> </ol>	 <h3>Cookie Decision Maker</h3> <ol style="list-style-type: none"> <li>2 Learn to think like an entrepreneur by working with your team and making decisions for the success of the team's cookie business.</li> </ol>	 <h3>Cookie Entrepreneur Family Pin</h3> <ol style="list-style-type: none"> <li>3 Set a stretch goal, brainstorming ideas for sales, and practicing your sales pitch.</li> </ol>
Junior	 <h3>My Cookie Team</h3> <ol style="list-style-type: none"> <li>1 Learn how to incorporate teamwork to help your cookie business by bringing different skills and ideas together to meet troop goals.</li> </ol>	 <h3>Cookie Collaborator</h3> <ol style="list-style-type: none"> <li>2 Learn to collaborate with your troop, community, and network to set goals, make decisions, and grow your cookie business.</li> </ol>	 <h3>Cookie Entrepreneur Family Pin</h3> <ol style="list-style-type: none"> <li>3 Develop a cookie sales strategy and fine-tune your sales pitch.</li> </ol>
	 <h3>My Cookie Venture</h3> <ol style="list-style-type: none"> <li>1 Learn how to invest, manage spending habits, be a safe and savvy spender, and make informed money decisions.</li> </ol>	 <h3>Cookie Market Researcher &amp; Cookie Innovator</h3> <ol style="list-style-type: none"> <li>2 Learn to make smart money decisions that reflect your values, explore money habits, and how to track spending. Learn to create a budget for the future based on earning power, living expenses, and giving back.</li> </ol>	 <h3>Cookie Entrepreneur Family Pin</h3> <ol style="list-style-type: none"> <li>3 Take the lead while getting support from your family hitting benchmarks, financial planning, and growing your customer network.</li> </ol>



Register for our Entrepreneurship Badge Workshops on our Activity Calendar.